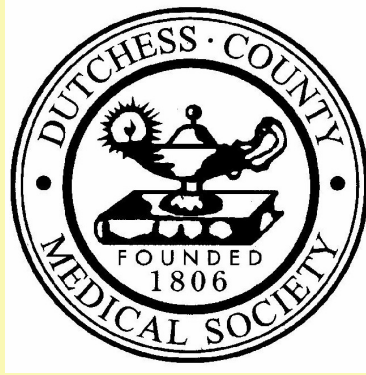


AUGUST 2024



PLEASE NOTE OUR NEW ADDRESS!
PO Box 444, Wappingers Falls, NY 12590
info@dcms.org

[Visit our Website](#)

[Member Application](#)

[Affiliate Application](#)



Dear Friends and Colleagues,

So another summer is yet again at an end, and I hope everyone was able to enjoy it!

DCMS certainly had a great time at our Happy Hour event at Spettro on August 8th! There were great appetizers and pizza (on us), a free drink (also on us), and amazing conversations with both old and new members - it was a fantastic event, and we hope to do more of them in the future. And speaking of future events, our annual Fall Meeting is scheduled for October 17th at The Links at Union Vale. This is always a fun and informative event, and our focus will be on breast cancer in honor of Breast Cancer Awareness Month. So save the date, and make sure you are current with your DCMS membership.

Need another reason to join DCMS? Amongst other perks that have been mentioned in these newsletters before (discounted malpractice insurance from MLMIC, free CME, etc), MSSNY members can get a 20% discount off of Mets box office ticket prices, valid for all remaining home games. How cool is that!

Stay well, enjoy the rest of summer, and see you on October 17th.

Adam Rubinstein, MD



MARK YOUR CALENDAR!

The DCMS Fall Gala
Dinner, Dancing and more!

In honor of Breast Cancer Awareness Month,
we will be having presentations on this topic
from many specialties and perspectives

Thursday, October 17th
6pm-10pm
The Links at Union Vale
Lagrangeville, NY

Official invitation to follow!



SHARE YOUR DCMS MEMBERSHIP WITH COLLEAGUES AND FRIENDS! CLICK [HERE](#) TO SHARE OUR FLYER

**In addition to networking, leadership,
mentoring opportunities and access to member-only events,
Below are the benefits of joining DCMS!**

MLMIC Insurance

Eligible MSSNY members can now obtain a 10% discount on their MLMIC medical liability coverage. This discount in some instances can equate to thousands of dollars (depending on specialty) and will more than cover the cost of membership.

Physician Payment and Practice Service

Get assistance when an insurance claim dispute reaches a stalemate. Our experienced staff intervenes on your behalf to recoup payments that have been denied or excessively delayed. A service fee of 5% of the recouped amount is retained to support the continuation of this vital service.

CME/Online Training

Access over 60 free online CME courses. Our comprehensive programs cover essential topics such as pain management, palliative care, and addiction medicine.

Stay In The Know

The Daily, Insider, Buzz, & Pulse. Each delivers information specifically tailored for New York physicians & MSSNY Members. Additionally, your membership entitles you to JAMA access and weekly emails from JAMA with relevant new articles.

Government Affairs

Use your voice. MSSNY's Government Affairs division works tirelessly to advocate for physicians' interests. We aim to shape legislation and policies impacting your ability to provide patient care. We analyze thousands of bills introduced in the New York State Legislature and issue memoranda of support or opposition when necessary.

Political Action Committee (PAC)

MSSNYPAC is a critical tool for your profession. By contributing to MSSNYPAC, you shape the government policies that affect your professional life as a physician. Your commitment is essential in restoring the profession and ensuring a strong future.

Savings on Professional and Personal Services

Access to members-only insurance programs tailored for physicians, their practices, and their families through Charles Sellers Inc. Members receive discounts on homeowners, long-term care,

and auto insurance.

Legal Services

Exclusive access to legal expertise and representation provided by Norris McLaughlin, P.A., offering one-hour complimentary attorney time annually and a 20% member benefit discount on hourly billing rates.

Physician Contract Review and Negotiation

Resolve offers MSSNY members free tools such as real-time physician salary data, contract scorecard, and updates on J-1 waiver cycles. Additional contract review packages and negotiation assistance are available at a discounted rate.

STI Computer Services

Reduce practice costs with free practice management and electronic medical record (EMR) systems. MSSNY members save on professional credentialing and enrollment services, RCM billing, and onboarding fees.

Member Deals

As a MSSNY member, you have VIP access to a treasure trove of exclusive deals that promise savings and memories to last a lifetime.

Connecteam

Boost efficiency, streamline operations, deliver top-notch patient care, and save with Connecteam's employee management app. The app offers a range of features, including time clock tracking, task management, digital forms, training programs, and an employee directory.

**WESTCHESTER COUNTY
CME EVENT INFORMATION BELOW**



The Westchester County Medical Society Invites you
to attend our virtual CME Event:

Your Employment Agreement: How to Best Protect You, Your Practice and Your Patients

Wednesday, September 18, 2024

5:00PM



Barry B. Cepelewicz, M.D., Esq. and Andrew L. Zwerling, Esq.,
Garfunkel Wild, P.C., General Counsel to the
Westchester County Medical Society



Scan the QR Code to Register or email

jmiller@wcms.org

A comprehensive employment agreement can protect both you and your medical practice and ultimately help both to better serve the practice's patients. Yet many practices continue to prepare agreements that are vague and deficient, and many employees do not spend the time needed to carefully review and fully understand the document. This program will cover a range of issues, from both the employer's and employee's perspectives, including:

- Duties and Obligations
- Outside Activities
- Compensation Models
- Benefits
- Indemnification
- Professional Liability Insurance
- Medical Records
- Termination
- Restrictive Covenants
- Considering Employment v. Independent Contractor Agreements

The Westchester Academy of Medicine is accredited by the Medical Society of the State of New York (MSSNY) to provide continuing medical education for physicians.

The Westchester Academy of Medicine designates this live activity for a maximum of **1.0 AMA PRA Category I Credits™**. Physicians should claim only the credit commensurate with the extent of their participation in the activity.



THANK YOU TO OUR SPONSORS BELOW!

REAL ESTATE

unitedgroup

United Group's Keith Axelrod offers real estate investment opportunities. \$30 Million Dollars was recently raised for our 222-unit multi-family Apartment project in the Albany, NY Capital District area and \$20 Million Dollars for our senior housing project in Worcester, Massachusetts. Both are managed by The United Group. A mixed-use project in Troy, New York is currently under construction with an opportunity to invest. It consists of 87 Class A apartments and 40,000 sq ft of Class A office space. United Group has signed a lease for 20,000 sq ft in the complex and will be moving its headquarters there. It also is in an Opportunity Zone, so investors can use Capital Gains for tax advantages as well.

Contact Keith at (914) 456-0708, Keith.axelrod@ugoc.com for information!



INVESTMENT MANAGEMENT



The Wall Street Alliance Group team has over 25 years of combined experience specializing in financial planning for high-net-worth individuals and institutions and providing insights on a wide range of wealth management strategies.

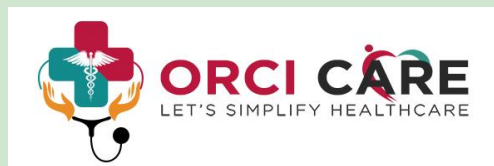
For physician clients, they are a one-stop shop. They know how to prepare you and your family for retirement and legacy, helping you with asset protection strategies and estate planning to avoid probate. The care you have for your family is reflected in our values and the care we put into helping you create the best customized planning for your unique situation. As an entrepreneur, you have questions about things related to your own growing business. We can help you work through developing stages. They can also meet your needs as your business continues to grow more successful, helping you set up retirement funds and liability coverage, prioritizing your assets by helping you save money in taxes.

Visit this [link](#) to watch a video that will further explain how they can help you.

For more information:

<https://wallstreetalliancegroup.com/> - 646-229-7943 - operations@wallstreetag.com

HEALTHCARE SCRIBING & BILLING



SPINE DEVICES



HEALTHCARE TECHNOLOGY



CREDIT CARD PROCESSING



BPS is a leading provider of the most advanced and competitive credit card processing services locally and nationally for over twenty years. We specialize in working with businesses as a partner, to provide products and services that meet your financial needs and save you money at the same time. An outstanding reputation for excellent customer and technical service with expertise in a very challenging industry.

BPS

MARYANN B. TOMPKINS
914-475-1224

mbtompkins1@yahoo.com

BUSINESS AND PERSONAL INSURANCE

How We Can Help You - Sellers Insurance has specialized in insurance for physicians, their practices, and their families for over 75 years. We understand your personal and business circumstances and can help you make the right decisions to protect what you've worked so hard for.

Your Benefits as a Dutchess County Medical Society Member - You have access to members-only insurance programs, including high-quality **disability income and disability overhead**, which offer reasonable premiums and protect you in your specialty. If you become disabled and need to make a claim, we provide all claims service in-house, which allows for more personalized, prompt, and accurate claims payment.

We Can Also Assist You with - We can also assist you with Business Insurance (including Property & General Liability packages, Workers Compensation, Business Auto, Employment Practices Liability Insurance, Cyber Insurance, NYS Disability Benefits Law/Paid Family Leave Coverage) and Personal Insurance (including Life Insurance, Long Term Care, Home, Auto, Umbrella, Boat, etc.)



Charles J. Sellers & Co., Inc.
PO Box 460, 4300 Camp Road
Athol Springs, NY 14010

www.sellersinsurance.com
716.627.5400/800.333.5440
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STORAGE SOLUTIONS



DCMS Members get 2 free months storage Mention DCMS when booking

Whether you are searching for self-storage units to store personal belongings, or business equipment and inventory, AllSpace Self Storage has you covered! Our convenient locations are clean, well-maintained, and secure with gate access. We have drive-up units, and climate-controlled units, both offered in a variety of sizes.

The professional staff at AllSpace Self Storage have been assisting your friends and family with their storage needs since 1996 and can't wait to make your stay with us a breeze! Whether you own a home, rent an apartment, go to school, or run a business, the perfect safe place for your property is with us. Affordable, quality Self Storage Serving Dutchess and Ulster Counties.

6 convenient locations: 2 in Poughkeepsie, Pawling, Lagrange, Kingston, Highland

<https://allspacestorage.com/>

MALPRACTICE INSURANCE

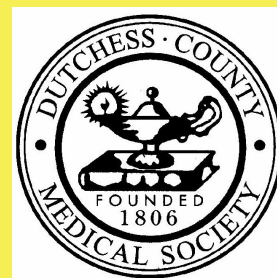


Since 1975, MLMIC has been a leader in the medical malpractice insurance industry and has been meeting the professional liability needs of healthcare professionals within the state of New York. MLMIC's mission is to provide quality professional liability insurance to physicians, dentists, hospitals, and other healthcare professionals at the lowest possible cost – click here for more information.

DCMS SPONSORSHIP OPPORTUNITIES

Interested in reaching over 2500 local medical providers and supporting our local Medical Society?

Click [here](#) for exciting sponsorship opportunities!



Dutchess County Medical Society | PO Box 444 | Wappingers Falls, NY 12590 US

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